

FUJITA KANKO INC.

Financial Results for the Fiscal Year Ended December 31, 2024



February 13, 2025
(Code number: 9722)

Consolidated Statements of Income

Record-high operating profit and ordinary profit, and one of the highest levels of profit ever
Net sales and operating profit increased by ¥11.66 billion and ¥5.67 billion, respectively, year on year

- The capture of inbound demand and improvement of product competitiveness drove a rise in sales per use
- Maintained the effects of structural reforms carried out during COVID-19 pandemic
- Proactively recruited personnel and raised wages in line with human resource strategy to secure stable human resources

Unit: Million yen

	3Q Cumulative actual Jan. to Sep.	4Q Actual Oct. to Dec.	2024 Actual	2023 Actual	YoY
Net sales	54,178	22,033	76,211	64,547	+11,664
Operating profit	7,680	4,629	12,309	6,636	+5,672
Ordinary profit	7,862	4,761	12,623	7,081	+5,541
Extraordinary income	139	0	139	675	(535)
Extraordinary losses	1,127	307	1,434	1,071	+362
Income taxes	1,461	731	2,193	(1,429)	+3,622
Profit attributable to owners of parent	5,412	3,721	9,134	8,114	+1,020

Net Sales & Operating Profit Breakdown by Business

Net sales increased year on year in all businesses

- Luxury & Banquet Business's operating profit remained flat YoY due to the impact of higher labor costs and other pressures
- The year-round operation of Hakone Kowakien Hotel, which opened in July 2023, contributed to increased net sales and profit of Resort Business

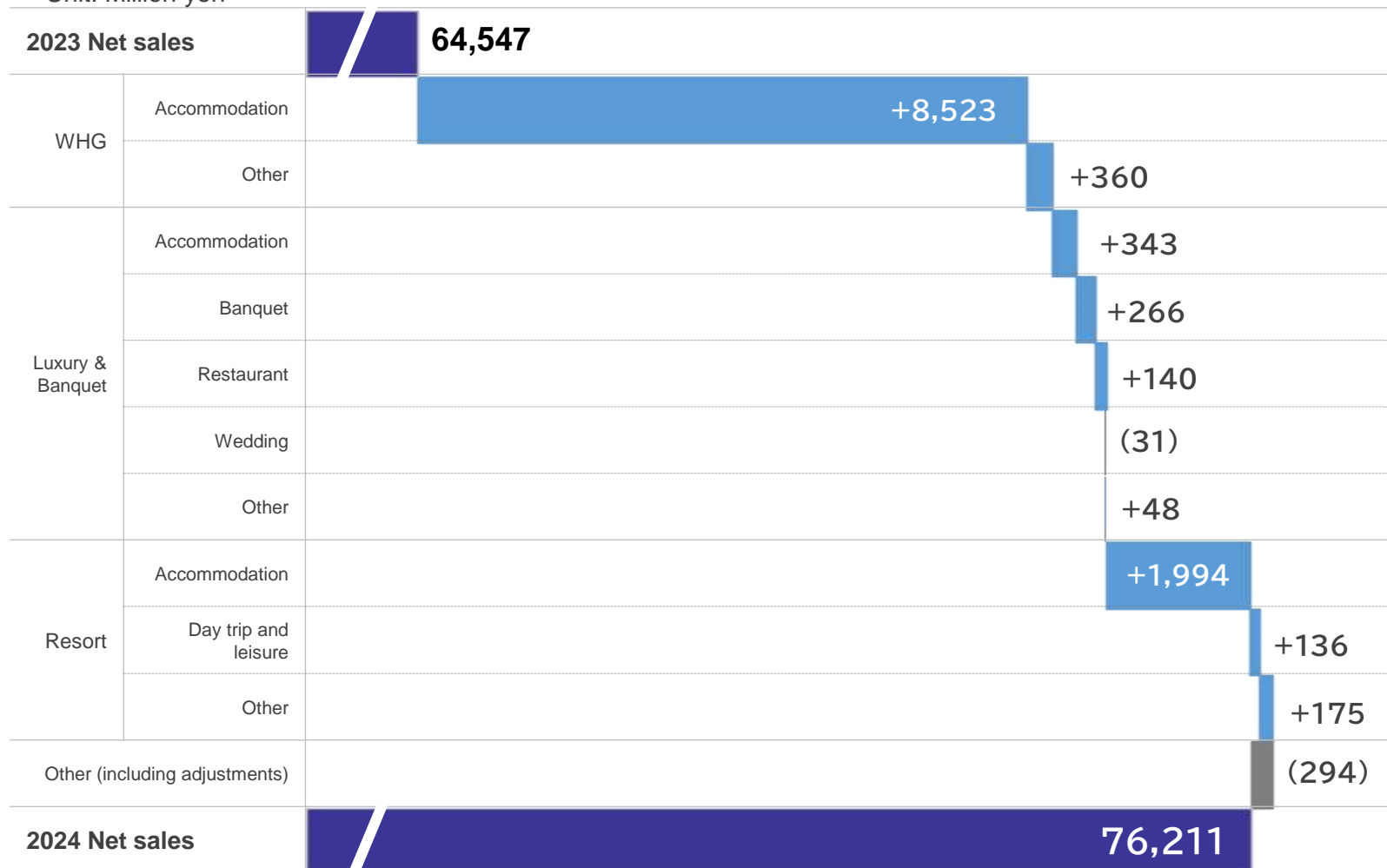
	Unit: Million yen				
	3Q Cumulative actual Jan. to Sep.	4Q Actual Oct. to Dec.	2024 Actual	2023 Actual	YoY
Net sales	54,178	22,033	76,211	64,547	+11,664
WHG Business	32,602	12,979	45,582	36,698	+8,884
Luxury & Banquet Business	12,624	6,020	18,645	17,878	+766
Resort Business	8,052	2,712	10,765	8,458	+2,307
Other (including adjustments)	898	319	1,218	1,512	(294)
Operating profit (loss)	7,680	4,629	12,309	6,636	+5,672
WHG Business	6,711	3,484	10,195	5,446	+4,749
Luxury & Banquet Business	213	1,021	1,234	1,253	(19)
Resort Business	756	163	920	169	+751
Other (including adjustments)	(0)	(39)	(40)	(232)	+191

*Due to changes in some segments to which operating facilities belong following organizational changes, the segment information for 2023 is stated based on the segments after the change

Net Sales: Increase/Decrease by Business

Increased average daily rate (ADR) drove a significant increase in net sales in the accommodation business

Unit: Million yen



Operating Profit: Increase/Decrease by Factor

Operating profit increased year on year due to higher net sales and reduced ratio of fixed operating costs

- The increase in expenses was absorbed by the increase of marginal profit due to the increase of net sales
- Maintained the effects of structural reforms carried out during the COVID-19 pandemic, thereby reducing the ratio of fixed operating costs below the pre-COVID-19 level

Unit: Million yen

2023 Operating profit		6,636	
Increase of marginal profit due to the increase of net sales	WHG		+6,796
	Luxury & Banquet		+549
	Resort		+1,648
	Increase in labor costs	(1,823)	
	Increase in land rent	(748)	
	Increase in depreciation	(280)	
	Increase in other costs	(469)	
2024 Operating profit		12,309	

Ratio of fixed operating costs (to net sales)

✓ Decreased compared with before COVID-19

2019 75.3%

▼
2023 67.6%

▼
2024 61.8%

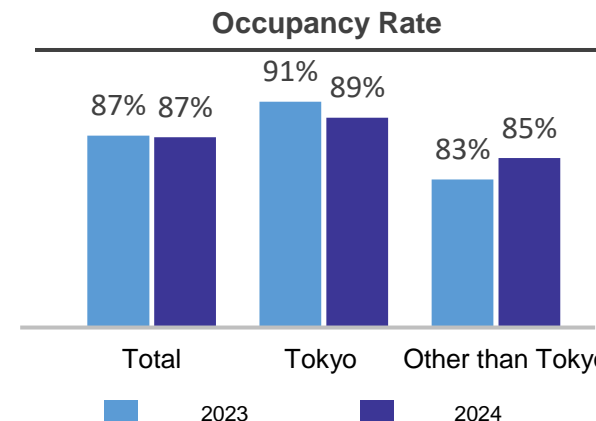
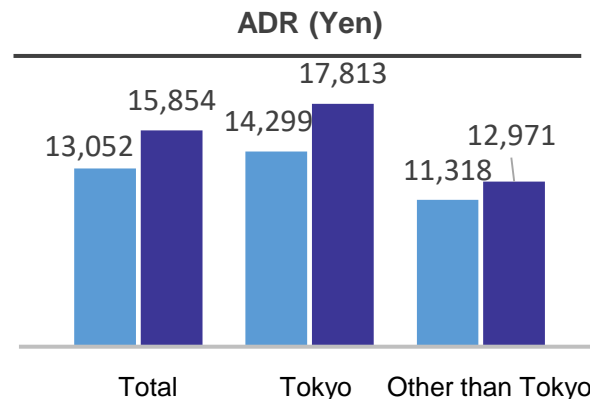
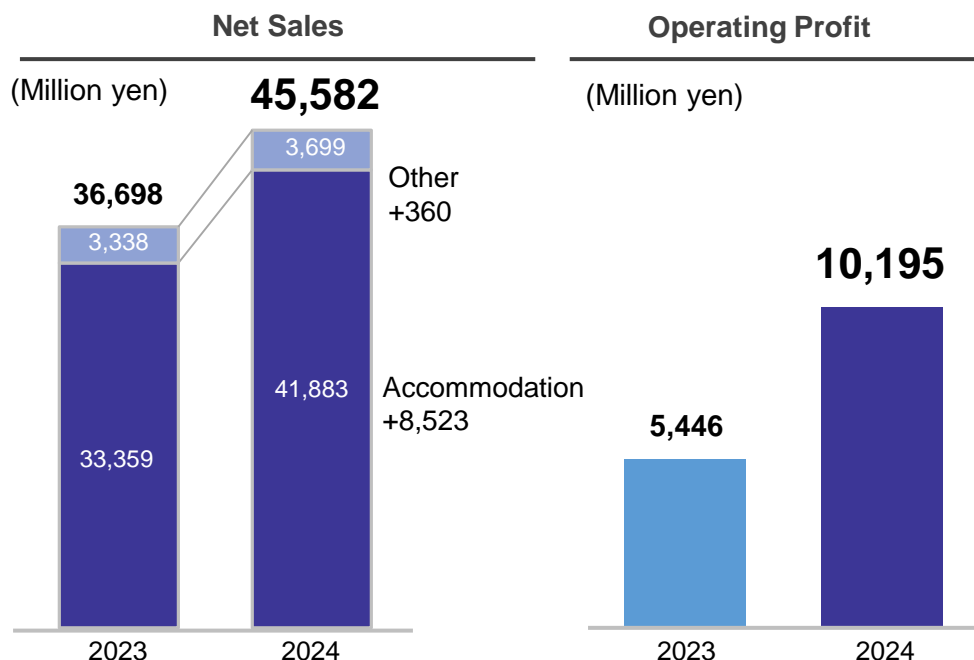
ADR rose 21% year on year by capturing inbound demand and strengthening product competitiveness
 ⇒ Net sales and operating profit increased by ¥8.88 billion and ¥4.74 billion, respectively, year on year, in the business as a whole

Steady capture of inbound demand

- Overseas sales measures including Asia, in addition to Europe, U.S. and Australia, and the sending of inbound customers to regional facilities, were successful

Strengthened product competitiveness

- In addition to renovations to guest rooms, restaurants, lobbies and lounges, in-house training has been conducted to improve hospitality services



✓ ADR increase effect is + 7,330 million out of + 8,523 million in accommodation

*Due to changes in some segments to which operating facilities belong following organizational changes, the segment information for 2023 is stated based on the segments after the change

**"Hotel Gracery Shinjuku" had been provided for the government until the end of Feb 2023 (whole building rental)

*Commenced direct operation of "Shinjuku Washington Hotel ANNEX" (337 rooms) on April 1, 2024

*Serviced apartments ISORAS CIKARANG is excluded for operational indicators

Carried out in 2024

➤ Improved earning power by increasing product appeal

- Renovated guestrooms at Sendai Washington Hotel and other hotels
- Hotel Gracery Shinjuku, Tokyo Bay Ariake Washington Hotel, Akihabara Washington Hotel

Renovated lounges and restaurants, redesigned menus



Renovated restaurant at Tokyo Bay Ariake Washington Hotel

Plan for 2025

➤ Improve earning power by increasing product appeal

Plans for renovations and cosmetic improvements at multiple facilities

Tokyo Bay Ariake Washington Hotel

Convert single rooms into double rooms to meet increasing tourism demand

In addition, update modular bathrooms and furniture in all guestrooms

➤ Expand number of locations through new openings

Continue to explore possibilities for new openings, keeping diverse approaches in mind, such as franchising, management contracting, leasing, and asset acquisition

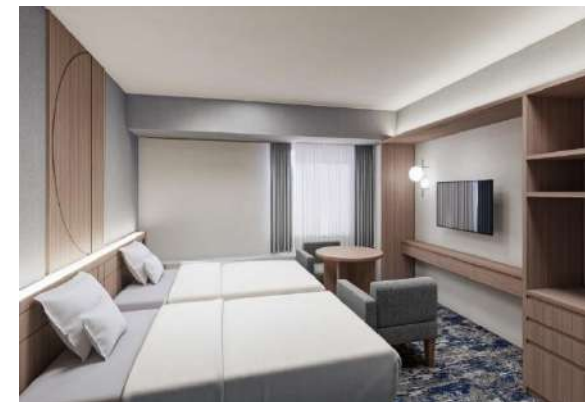


Illustration of guestroom renovation at Tokyo Bay Ariake Washington Hotel

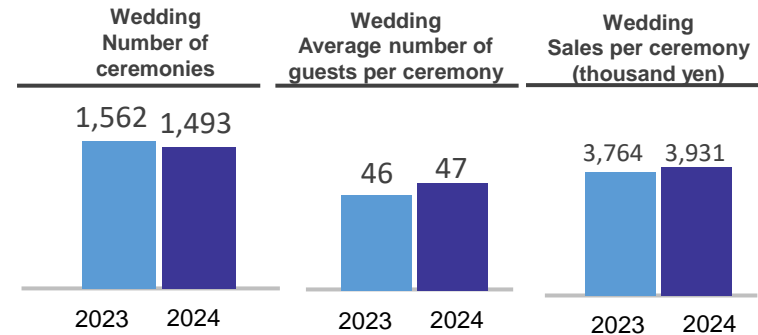
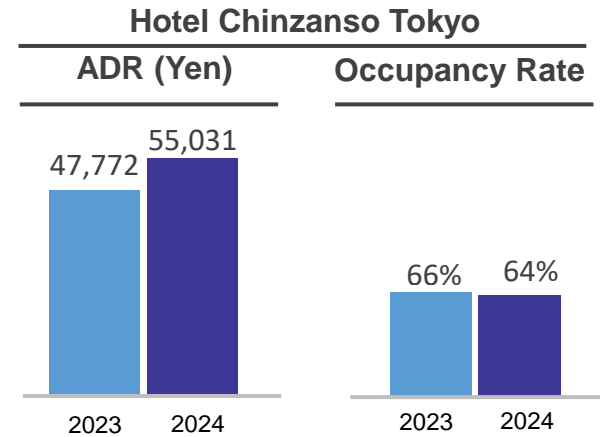
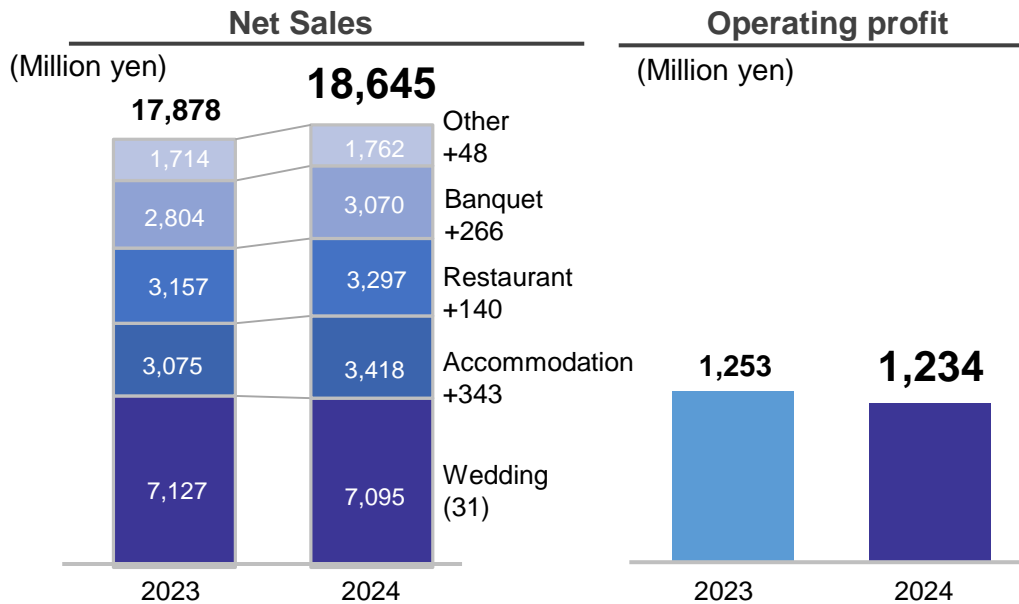
Luxury & Banquet Business

Although solid performance from the accommodation business contributed to higher net sales, the impact of higher labor costs in 2Q and 3Q reduced profits YoY

⇒ Net sales increased by ¥0.76 billion YoY and operating profit decreased by ¥0.01 billion YoY for the business as a whole

Hotel Chinzanso Tokyo

- Focused on improving added value of products and increasing sales per use, especially in the accommodation business
- In the wedding business, although the number of ceremonies declined, the average number of guests and sales per ceremony increased, resulting in net sales that were almost in line with the previous year



Hotel Chinzanso Tokyo

- ✓ Wedding
YoY negative for number of ceremonies, YoY plus for average number of guests per ceremony and sales per ceremony
- ✓ Restaurant/Banquet
Number of guests for use increased YoY, +2.7% for restaurant, +3.7% for banquet
- ✓ Accommodation
ADR increase effect is +438 million; while occupancy rate fell to negative YoY, RevPAR (Occupancy rate x ADR) rose

*Calculation of these three metrics did not include cases where only a ceremony was held

Luxury & Banquet Business

Progress in the Medium-term Management Plan

Carried out in 2024

➤ Utilized our property, plant and equipment

- Hotel Chinzanso Tokyo

Converted the chapel into an executive lounge for the exclusive use of suite room guests



Executive Lounge Le Ciel



➤ Leveraged our brand, know-how and skills

- Share Clapping has started wedding production services at external partner venues

Ryokan Onomichi Nishiyama
(Onomichi, Hiroshima Prefecture)



Plan for 2025

➤ Utilize our property, plant and equipment

- Hotel Chinzanso Tokyo
 - Redecorate venue and improve the adjoining waiting rooms to increase wedding ceremony orders
 - Convert unused wedding salons into café lounges to increase sales

Illustration of Hotel Chinzanso Tokyo Ariake after redecoration



Resort Business

Both net sales and profit increased YoY due to higher ADR at Hakone Kowakien Ten-yu and the year-round operation of Hakone Kowakien Hotel

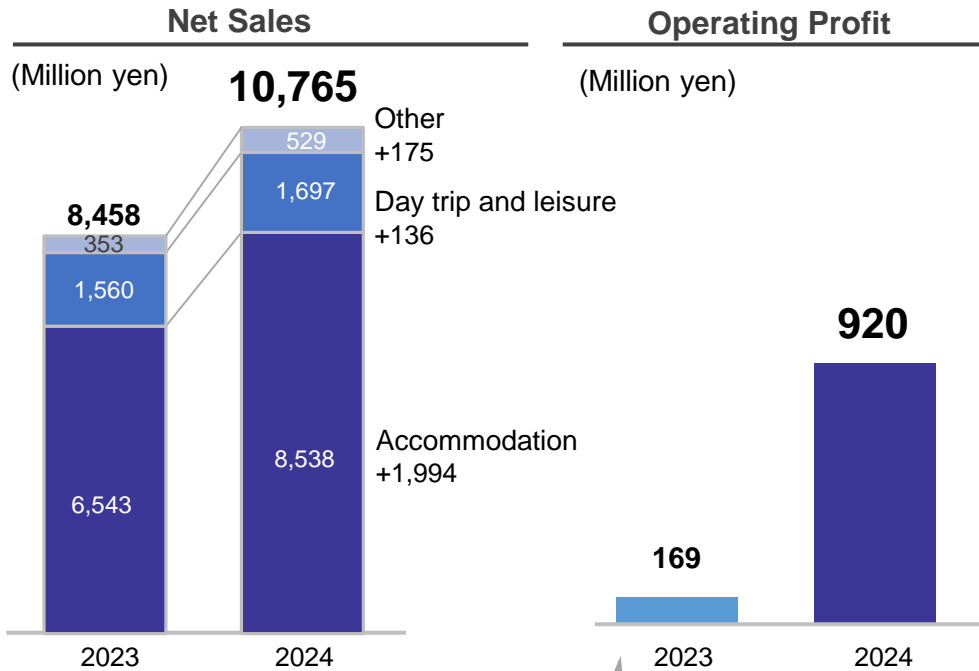
⇒ Net sales and operating profit increased by ¥2.30 billion and ¥0.75 billion, respectively, year on year, in the business as a whole

Hakone Kowakien Ten-yu: ADR increased as we focused on sales of high value added products and maintained high occupancy

Hakone Kowakien Hotel: In addition to the main target of families, the hotel actively worked to attract customers who are not staying overnight by offering lunch services

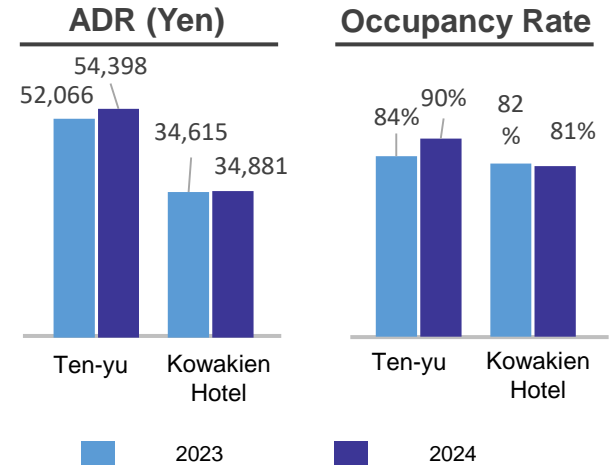
Hakone Kowakien Yunessun: Visitors were pushed up by inflow of Hakone Kowakien Hotel guests and the effect of redevelopment

*Hakone Kowakien Hotel opened in July 2023

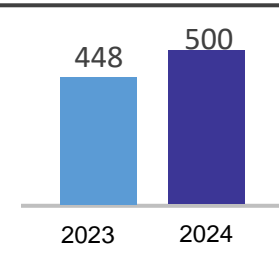


✓ Including opening costs of Hakone Kowakien Hotel in 2023

✓ The Hakone Kowakien area accounted for +¥1,184 million out of +¥1,994 million for accommodation due to the opening of “Hakone Kowakien Hotel,” ADR increase effect at “Hakone Kowakien Ten-yu ,” and other factors



Yunessun Visitors (thousand people)



Carried out in 2024

➤ Maximized the effect of redevelopment at Hakone Kowakien

Developed activities to allow visitors to fully enjoy nature and set up information counters as part of Hakone Kowakien's strategy to become a tourist destination

Plan for 2025

➤ Maximize the effect of redevelopment at Hakone Kowakien

Hakone Kowakien Hotel

- Increase the number of guestrooms with the highly sought-after semi-open-air hot spring baths, aiming to open in 2027
- Expand the restaurant in conjunction with the increase in rooms



Illustration of guestroom
(Guestroom with a semi-open-air hot spring bath)



Illustration of Hakone Kowakien
Hotel after the expansion

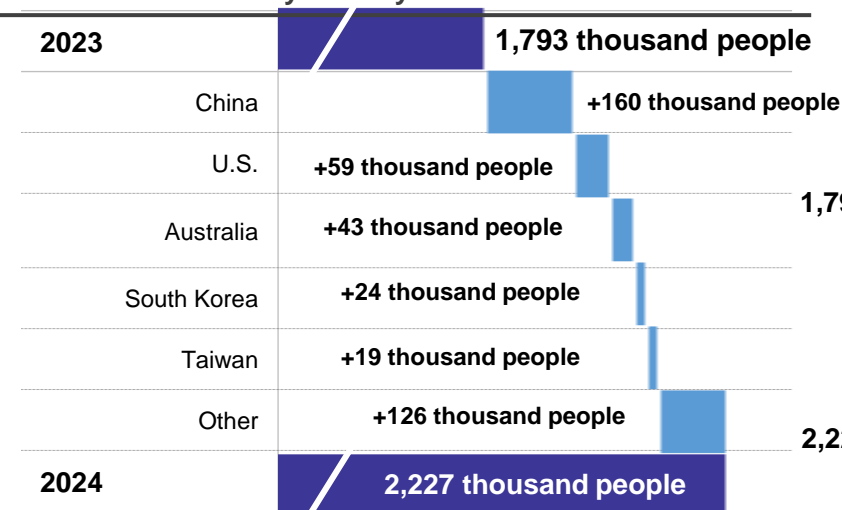


Illustration of expanded
restaurant

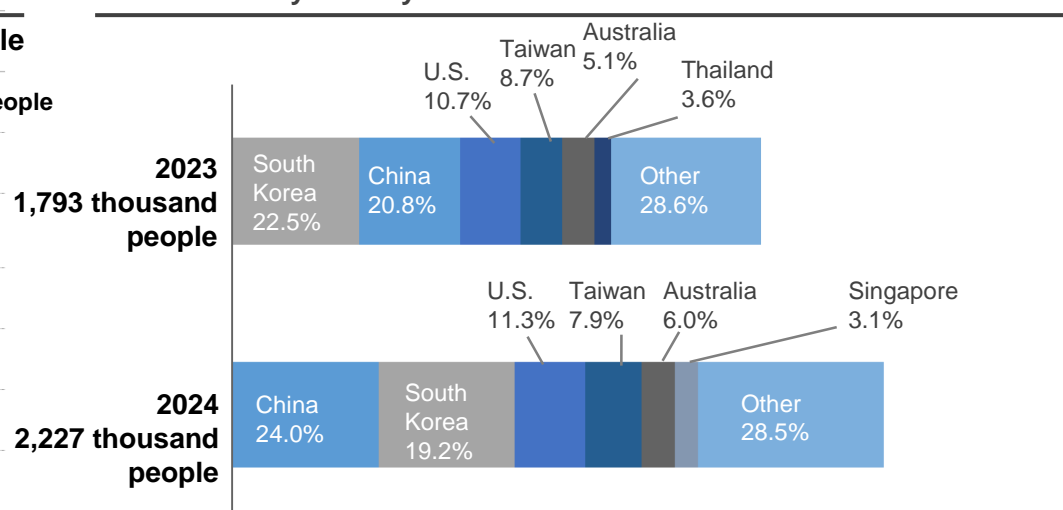
Status of Inbound Tourism

	2024 Actual	YoY
Number of inbound accommodation guests (at domestic facilities only)	2,227 thousand people	+24.2%
Total number of accommodation guests (at domestic establishments only)	4,270 thousand people	+9.2%
Ratio of inbound guests	52.1%	+6.3pt
WHG Total	54.0%	+6.5pt
Hotel Gracery Shinjuku	94.1%	+3.7pt
Shinjuku Washington Hotel (Main building and ANNEX)	68.2%	+3.3pt
Hotel Chinzanso Tokyo	35.2%	+2.6pt
Hakone Kowakien Ten-yu	54.2%	+10.6pt
Hakone Kowakien Hotel	17.6%	+12.3pt

Number of inbound accommodation guests
Increase/Decrease by country



Number of inbound accommodation guests
Breakdown by country



*Figures for China include guests from Hong Kong

*Set 1,793 thousand people and 2,227 thousand people as 100 percent for 2023 and for 2024, respectively

Balance Sheets

- Redeemed 80 out of 100 shares of outstanding Class A preferred shares (purchased and canceled)
- (Redeemed 40 shares [¥4.0 billion] on August 23 and an additional 40 shares [¥4.0 billion] on December 20, totaling ¥8.0 billion)
- Net assets decreased by ¥0.32 billion to ¥25.65 billion compared to the end of the previous year

Unit: Million yen		End of December 2024	End of December 2023	Change
Current assets		23,703	21,293	+2,410
Non-current assets		70,338	72,202	(1,864)
Total assets		94,041	93,496	+545
Current liabilities		31,217	30,365	+852
Non-current liabilities		37,172	37,156	+15
Total liabilities		68,389	67,521	+868
Total net assets		25,651	25,974	(322)
Total liabilities and net assets		94,041	93,496	+545
Equity ratio		27.3%	27.8%	(0.5)pt
Total borrowings		37,429	40,021	(2,591)

Statements of Cash Flows

- Cash flows from operating activities were a net inflow of **¥15.90 billion** due to the recording of operating profit
- Cash flows from investing activities were a net outflow of **¥3.83 billion** due to investments such as lounge and guestroom renovations
- Cash flows from financing activities were a net outflow of **¥11.31 billion** due to the outcome of Class A preferred share purchases and repayments of borrowings, etc.

Unit: Million yen	2024	2023	YoY
Cash flows from operating activities	15,905	11,109	+4,796
Cash flows from investing activities	(3,831)	(5,919)	+2,087
Free cash flows	12,074	5,189	+6,884
Cash flows from financing activities	(11,311)	(15,667)	+4,355
Cash to reduce cash equivalents at end of period	14,446	13,675	+770

Business Performance Forecast for the Fiscal Year Ending December 31, 2025

- Assuming that the market environment will remain favorable, especially for inbound tourism
- Sequentially implementing the investment plans laid out in the Medium-term Management Plan

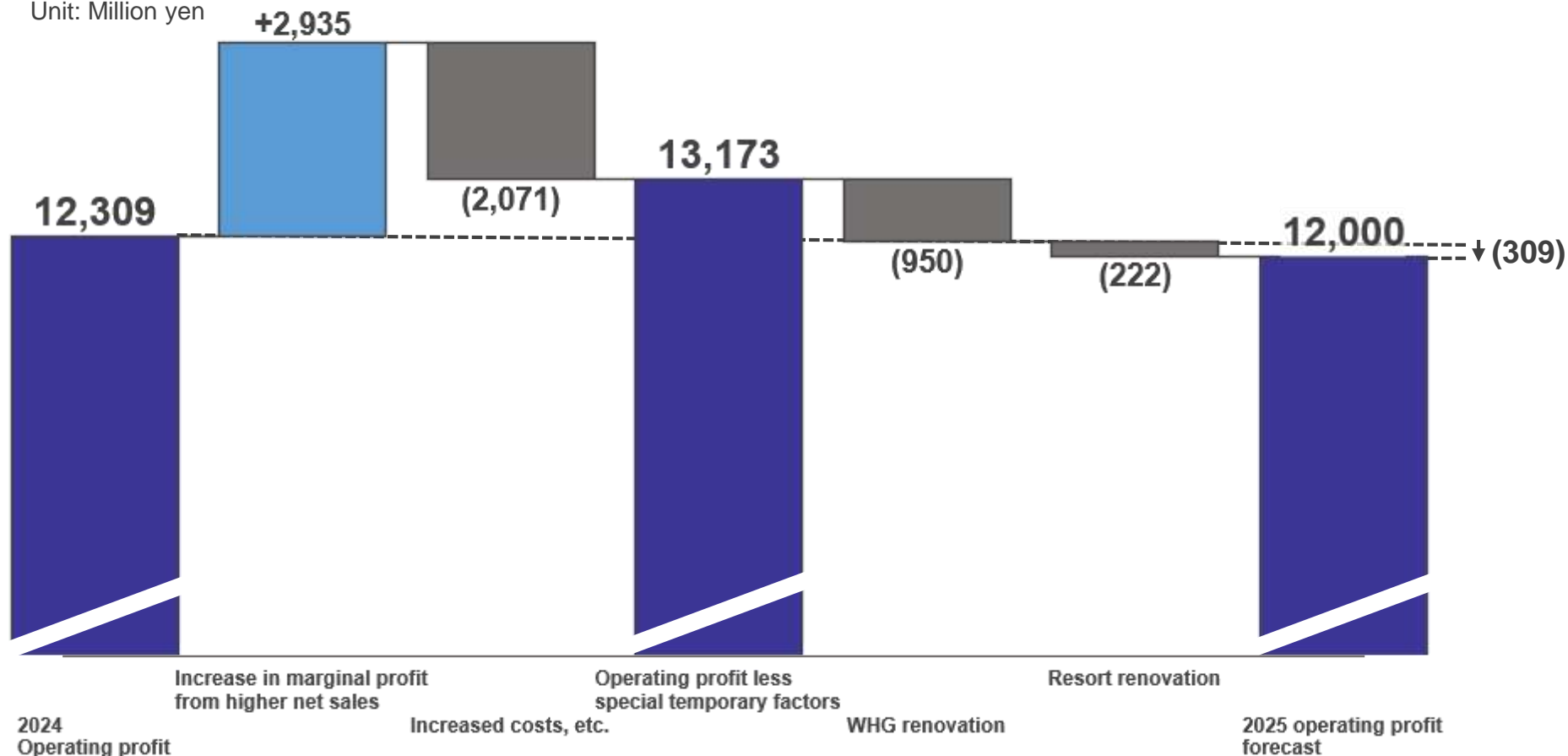
Unit: Million yen	First half (Jan. to Jun.)			Full year		
	Forecast	2024 Actual	YoY	Forecast	2024 Actual	YoY
Net Sales	38,100	35,882	+2,217	78,600	76,211	+2,388
WHG Business	23,300	21,416	+1,883	47,200	45,582	+1,617
Luxury & Banquet Business	9,200	8,970	+229	19,000	18,645	+354
Resort Business	5,000	4,889	+110	11,100	10,765	+334
Other (including adjustments)	600	605	(5)	1,300	1,218	+81
Operating Profit	5,500	5,123	+376	12,000	12,309	(309)
WHG Business	4,800	4,331	+468	9,800	10,195	(395)
Luxury & Banquet Business	650	577	+72	1,300	1,234	+65
Resort Business	100	182	(82)	1,050	920	+129
Other (including adjustments)	(50)	31	(81)	(150)	(40)	(109)
Ordinary Profit	5,500	5,615	(115)	11,700	12,623	(923)
Profit attributable to owners of parent	3,700	4,004	(304)	8,000	9,134	(1,134)

Business Performance Forecast for the Fiscal Year Ending December 31, 2025

- Cost increases in existing businesses to be absorbed by growth in net sales
- Profit to decline by ¥0.3 billion compared to 2024 due to the impact of measures implemented in line with the Medium-term Management Plan, such as guestroom renovations in the WHG Business, as well as an increase in the number of rooms at Hakone Kowakien Hotel and renovations to the main building of Hakone Kowakien Mikawayu Ryokan in the Resort Business

Main factors affecting operating profit

Unit: Million yen



Assumptions Underlying Performance Forecast for the Fiscal Year Ending December 31, 2025 (Operational Indicators)

		First half (Jan. to Jun.)			Full year		
		Forecast	2024 First Half Actual	YoY	Forecast	2024 Actual	YoY
WHG Total	Occupancy Rate	86%	86%	±0pt	86%	87%	(1)pt
	ADR	¥16,537	¥15,320	+¥1,217	¥16,844	¥15,854	+¥990
WHG Tokyo	Occupancy Rate	87%	89%	(2)pt	86%	89%	(3)pt
	ADR	¥18,838	¥17,367	+¥1,471	¥19,003	¥17,813	+¥1,190
WHG other than Tokyo	Occupancy Rate	84%	82%	+2pt	85%	85%	(0)pt
	ADR	¥13,108	¥12,290	+¥818	¥13,666	¥12,971	+¥695
Hotel Chinzanso Tokyo	Occupancy Rate	64%	62%	+2pt	66%	64%	+2pt
	ADR	¥55,586	¥55,042	+¥544	¥55,512	¥55,031	+¥481
Hakone Kowakien Ten-yu	Occupancy Rate	87%	88%	(1)pt	88%	90%	(2)pt
	ADR	¥53,840	¥53,615	+¥225	¥56,033	¥54,398	+¥1,635
Hakone Kowakien Hotel	Occupancy Rate	81%	77%	+4pt	83%	81%	+2pt
	ADR	¥33,350	¥31,516	+¥1,834	¥36,054	¥34,881	+¥1,173
Hotel Chinzanso Tokyo	Wedding: number of ceremonies	680	667	+13	1,530	1,493	+37
	Wedding: sales per ceremony	¥3,926 thousand	¥3,942 thousand	¥(16) thousand	¥3,887 thousand	¥3,931 thousand	¥(44) thousand
	Wedding: average number of guests per ceremony	48	48	(0)	47	47	(0)
Hakone Kowakien Yunessun	Visitors	210 thousand people	205 thousand people	+5 thousand people	540 thousand people	500 thousand people	+40 thousand people

Medium-term Management Plan 2028

Development of Numerical Targets

- When the plan was formulated (2023), it was assumed that revenue demand following the COVID-19 pandemic would drop off to some extent, but demand grew more than expected in 2024, especially with inbound tourism

		2023 Actual	2024 Actual	Goal for 2028
Profitability	Net sales	64.5 billion yen	76.2 billion yen	80.0 billion yen
	Operating profit	6.6 billion yen	12.3 billion yen	8.0 billion yen
	Operating profit to net sales	10.3%	16.2%	10%
	ROE (Profit / Equity)	31.2%	35.6%	Maintain at 10% or higher
Investment	Capital investment	5.2 billion yen	2.9 billion yen	5-year total of 35.0 billion yen
Financial	Cash flows from operating activities	11.1 billion yen	15.9 billion yen	5-year total of 45.0 billion yen
	Equity ratio (Equity / Total assets)	27.8% 17.1% (excluding preferred shares)	27.3% 25.2% (excluding preferred shares)	Maintain at 25% or higher

Talent Strategy

- 2024 • Expanded recruitment to secure sufficient personnel and restored education and training to pre-pandemic levels
 - Promoted the improvement of the working environment through wage increases, expansion of shorter working hour programs for childcare, etc.
- 2025 • Promote internal and external training programs, as well as measures to increase engagement on the occasion of the company's 70th anniversary

	Baseline (2023 actual)	2024 actual	Goal for 2028
Engagement score *1	3.42 pt	(implemented biannually)	3.75 pt
Overtime work *2	12.4 h	10.5 h	10.0 h
Annual paid leave utilization *3	65.6%	70.6%	70%
Third-year employee turnover *4	39.7%	41.1%	30%
Foreign employee ratio *5	8.1%	10.3%	10.0%
Investment in training per employee *6	2019 actual 57,000 yen	54,000 yen	70,000 yen

*1 According to Group-wide employee motivation survey conducted by external agency (some Group companies were excluded)

*2 Average of monthly overtime for January to December

*3 Paid leave days used ÷ paid leave days awarded Baseline: Result for Oct. 2022 to Sept. 2023 2024 actual: Result for Oct. 2023 to Sept. 2024

*4 Average for past four years Baseline: Employees hired April 2017 to April 2020 2024 actual: Employees hired April 2018 to April 2021

*5 Baseline: As of Dec. 31, 2023 2024 actual: As of Dec. 31, 2024

*6 Baseline: Amount invested in 2019 (¥93 million ÷ 1,629 employees = ¥57,000) 2024 actual: Amount invested in 2024 (¥82 million ÷ 1,530 employees = ¥54,000)

Sustainability Strategy

Enhance and develop sustainability-oriented products

- Participated in the MOTTAINAI Campaign and became the first in the hotel industry to obtain an official license. Carried out initiatives to reduce food loss in restaurants and sold packages in which a portion of room fees was donated to tree-planting activities (Oct. to Dec. 2024: 598 sales).



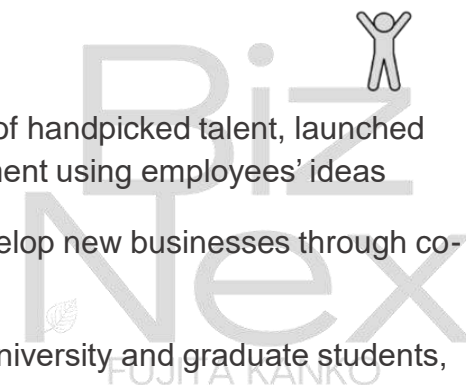
Growth Strategy

Membership Program

The total number of THE FUJITA MEMBERS exceeded **600,000**

New Businesses

- Internal promotion In addition to driving new business development by an internal team of handpicked talent, launched BizNex, an internal solicitation system to promote business development using employees' ideas
- Industry-industry collaboration Enact an Accelerator Program and Business Matching service to develop new businesses through co-creation with external companies
- Industry-academia collaboration Trial run of a "Business Idea Contest" to solicit business ideas from university and graduate students, to be organized on a full scale from 2025



Financial Strategy

Redeem Class A preferred shares

Redeemed 80 out of 100 shares of outstanding Class A preferred shares (purchased and canceled) to construct a sound financial foundation in light of the company's business performance and equity situation

August 23, 2024: 40 shares
December 20, 2024: 40 shares



Outstanding shares: 20
(As of December 31, 2024)

Capital cost-conscious management

Aim for ROIC and ROE to exceed cost of capital (WACC) and cost of equity, respectively

ROIC
12.8%

>

Capital cost (WACC)
approx. **6%**

ROE
35.6%

>

Cost of equity
approx. **9%**

As of December 31, 2024

➤ FUJITA KANKO INC. will celebrate its 70th anniversary in November 2025

Having established an anniversary planning promotion project through internal solicitation, we are developing and promoting plans from the bottom up. In addition to programs for customers, we will hold activities for employees that will contribute to employee engagement, such as events that allow employees to mingle across business divisions.



Launched a special page for the 70th anniversary

<https://www.fujita-kanko.co.jp/70th/>



Programs for customers

“Making Your Dreams Come True”

➤ In October 2024, Executive Officer and Executive Chef of Fujita Kanko Co., Ltd. Masayuki Judai was made a Chevalier of the Order of Agricultural Merit (France)

Created in 1883, the Order of Agricultural Merit is a French award that recognizes individuals who have contributed to the promotion of agriculture, food culture, and exports. Masayuki Judai received the award in recognition of his activities utilizing French cuisine and French ingredients, training future generations, and promoting the appeal of food culture.

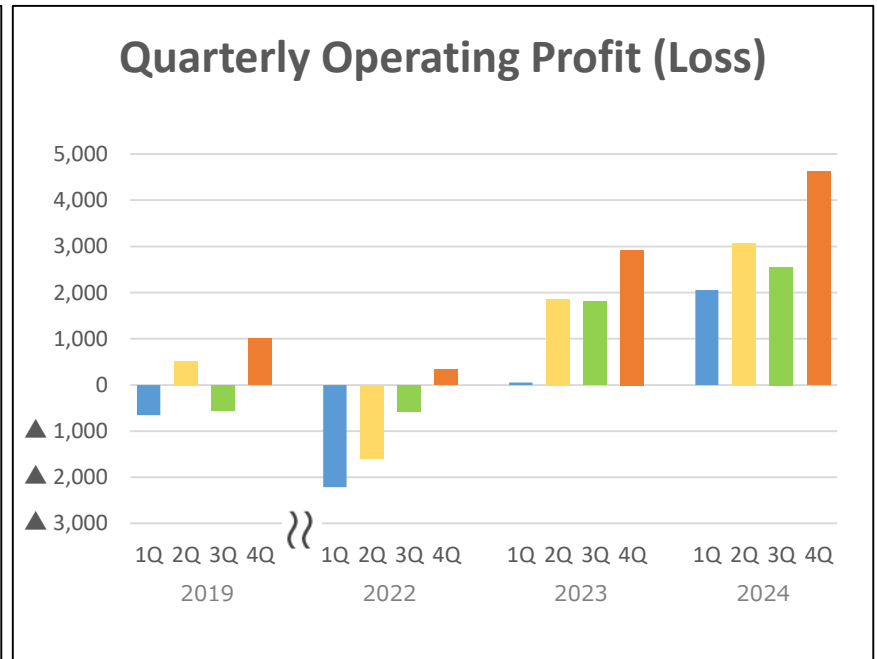
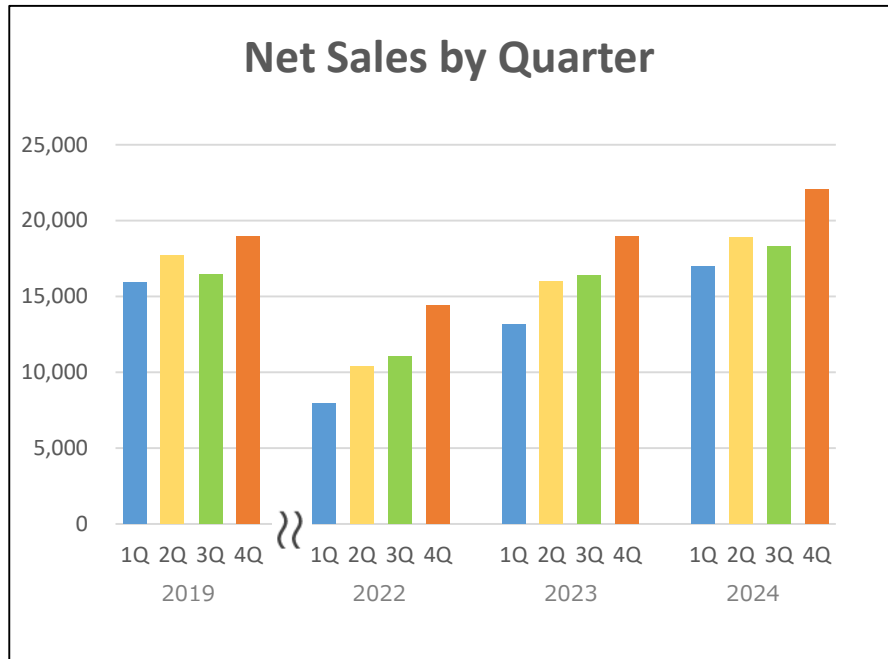


Operational Indicators

		2023				2024			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
WHG Total	Occupancy Rate	84%	88%	88%	90%	86%	86%	87%	90%
	ADR	¥10,821	¥13,083	¥13,487	¥14,473	¥14,849	¥15,774	¥15,375	¥17,303
WHG Tokyo	Occupancy Rate	89%	91%	90%	92%	90%	88%	88%	91%
	ADR	¥11,567	¥14,428	¥14,612	¥16,096	¥16,920	¥17,791	¥16,884	¥19,544
WHG other Than Tokyo	Occupancy Rate	78%	83%	85%	87%	82%	83%	86%	89%
	ADR	¥9,853	¥11,123	¥11,909	¥12,213	¥11,847	¥12,728	¥13,158	¥14,038
Hotel Chinzanso Tokyo	Occupancy Rate	65%	72%	58%	70%	53%	70%	59%	72%
	ADR	¥42,660	¥45,527	¥50,335	¥52,535	¥55,437	¥54,705	¥53,747	¥56,064
Hakone Kowakien Ten-yu	Occupancy Rate	83%	79%	85%	91%	89%	87%	85%	97%
	ADR	¥48,575	¥50,630	¥53,090	¥55,456	¥54,102	¥53,113	¥55,218	¥55,085
Hakone Kowakien Hotel	Occupancy Rate	Opened July 12, 2023		88%	77%	73%	81%	92%	79%
	ADR			¥36,221	¥32,918	¥32,791	¥30,371	¥39,721	¥35,772
Hotel Chinzanso Tokyo	Wedding: number of ceremonies	271	436	289	566	282	385	263	563
	Wedding: sales per ceremony	¥3,675 thousand	¥3,948 thousand	¥3,679 thousand	¥3,706 thousand	¥4,044 thousand	¥3,868 thousand	¥3,894 thousand	¥3,934 thousand
	Wedding: average number of guests per ceremony	44	49	45	45	49	48	46	46
Hakone Kowakien Yunessun	Visitors	75 thousand people	70 thousand people	208 thousand people	94 thousand people	107 thousand people	97 thousand people	204 thousand people	90 thousand people

Net Sales and Operating Income by Quarter

Unit: Million yen



List of Facilities (As of February 13, 2025)

WHG Business		Resort Business		Luxury & Banquet Business	
<<Lodging facilities>> 35 properties, 11,041 rooms		<<Lodging facilities>> 11 properties, 553 rooms		<<Lodging facilities>> 1 property, 265 rooms	
■ Washington Hotel (20 properties, 6,619 rooms)	■ Hotel Gracery (10 properties, 3,198 rooms)	Hakone Kowakien Ten-yu	150 rooms	Hotel Chinzanso Tokyo	265 rooms
Sendai	Sapporo	Hakone Kowakien Hotel	150 rooms	<<Weddings>> 2 properties	
Shinjuku (Main building, ANNEX)	Ginza	Hakone Kowakien Mikawayaya Ryokan	25 rooms	Remercier Motoujina (Hiroshima Pref.)	
Akihabara	Tamachi	Hakone Kowakien Miyama Furin	15 rooms	The South Harbor Resort (Hiroshima Pref.)	
Tokyo Bay Ariake	Asakusa	Ito Kowakien	50 rooms	<<Leisure facilities>> 1 property	
Yokohama Sakuragicho	Shinjuku	Ito Ryokuyu	7 rooms	Camellia Hills Country Club (Chiba Pref.)	
Urawa (scheduled to cease operation on August 31, 2025)	Kyoto Sanjo (North/South)	Fujino Kirameki Fuji Gotemba	24 rooms	<<Restaurants>> 2 properties	
Hiroshima	Osaka Namba	Hakujukan, Shinzen-no-yado, Eihei-ji Temple	18 rooms	University of Tokyo Ito International Research Center Restaurant [MC]	
Canal City, Fukuoka	Naha	Yugawara Onsen Chitose [MC]	38 rooms	Meiji University Shikonkan Foresta Chinzanso [MC]	
Yamagata Nanokamachi [FC]	Seoul	Hotel Yamanami [MC] (Yamanashi Pref.)	26 rooms		
Yamagata Eki Nishiguchi [FC]	Taipei	Towada Hotel [Business alliance]	50 rooms		
Aizu Wakamatsu [FC]		<<Restaurants>> 3 properties			
Koriyama [FC]	■ Hotel Fujita (1 property, 354 rooms)	Akashiatei (Akita Pref.)			
Iwaki [FC]	Fukui [FC]	Hakone Kowakien Soba Kihinkan			
Tachikawa [FC]		Hakone Kowakien Teppan Shabu Geihinkan			
Kisarazu [FC]	■ HOTEL TAVINOS (3 properties, 656 rooms)	<<Leisure facilities>> 5 properties			
Tsubame Sanjo [FC]	Hamamatsucho	Hakone Kowakien Yunessun			
Kansai Airport [FC]	Asakusa	Hakone Kowakien Mori No Yu			
Kanku Izumiotsu [FC]	Kyoto	Hakone Kowakien Camp & Spa Yama No Ne			
Takarazuka [FC]		Fuji Camp Base Kirameki (within premises of Fujino Kirameki Fuji Gotemba)			
Sasebo [FC]	■ Serviced apartments (1 property, 214 rooms)	Shimoda Aquarium			
	ISORAS CIKARANG (Indonesia)				
	214 rooms				

FC: Franchising model
 Ownership, management and operation all belong to owner companies. The Company licenses the brand usage rights and gives instruction on facility operation.

MC: Management contracting model
 Ownership and management belong to owner companies. The Company is entrusted with facility operation.

Company Overview

Listed exchange	Tokyo Stock Exchange Prime Market	
Company name	FUJITA KANKO INC.	
Stock code	9722	
Share unit	Ordinary shares: 100 shares	
	Class A preferred shares: 1 share	
Fiscal year	January 1 to December 31 of each year	
Record date	December 31	
Ex-dividend dates (ordinary shares)	December 31, and June 30 when interim dividends are issued	
Annual shareholders meeting	March of each year	
Total number of issued shares	Ordinary shares: 12,207,424 shares	Total: 12,207,444 shares
	Class A preferred shares: 20 shares	
Total number of authorized shares	Ordinary shares: 44,000,000 shares	Total: 44,000,150 shares
	Class A preferred shares: 150 shares	
Fiscal term	December 31 of each year	